

Curriculum Vitae Marie Lassalas

Postdoctoral researcher in Economics

Grenoble Applied Economics Lab (GAEL), INRAE 1241 rue des Résidences, 38400 Saint-Martin-d'Hères, FRANCE
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Research topics: Agricultural Economics, Environmental Economics, Policy analysis, Environmental Labels, Geographic Indications, Agri-environmental policies, Contracting

Current position

October 2024 **Postdoctoral researcher at GAEL, INRAE**
Grenoble Applied Economics Lab (GAEL), INRAE, Grenoble, France

Education

2020 - 2023 **PhD in Economics**
Impacts of environmental standards on farms
SMART research unit, Institut Agro Rennes-Angers, INRAE, Rennes, France
Committee: Philippe Bontems (Toulouse School of Economics), Douadia Bougherara (INRAE), Bruno Larue (Université Laval), Aurélie Bonein (Université de Rennes 1), Manuela Coromaldi (Università degli Studi Niccolò Cusano), Damien Rousselière (Institut Agro), Sabine Duvaleix (INRAE)

2016 - 2020 **Agricultural Engineering MSc, major in Agricultural Economics**
Institut Agro Rennes-Angers, Rennes, France

Training courses

2022 **Agricultural Economics**, PhD Course
4 months Professor Sergio Lence – *Iowa State University*

2022 **Microeconometrics**, PhD Course
4 months Professor Otávio Bartalotti – *Iowa State University*

2022 **Efficiency and productivity**, PhD Summer School
1 week Professors Christopher Parmeter and Subal Kumbhakar – *Wageningen University*

2022 **CNRS Thematic School on Public Policy Evaluation (ETEPP)**
1 week

Past positions

2023 – 2024	Temporary Lecturer and Research Fellow Institut Agro Rennes-Angers, INRAE	<i>Rennes, France</i>
2020 – 2023	Temporary Lecturer Institut Agro Rennes-Angers, Université Bretagne Sud	<i>Rennes, France</i> <i>Lorient, France</i>
2022 4 months	Visiting Research PhD – Fulbright Scholarship Departments of economics, Iowa State University <i>Invited by Sergio Lence and Alejandro Plastina</i>	<i>Ames, USA</i>
2020 – 2023	PhD Scholarship Fondation Institut Agro Rennes-Angers	<i>Rennes, France</i>
2020 6 months	Research study <ul style="list-style-type: none">Can horizontal and vertical coordination in agro-food chain encourage environmental services production at farm level?	<i>Rennes, France</i>

2019 4 months	Alphagène – Genetic division of Olymel <ul style="list-style-type: none"> ▪ How to increase piglets quantity and quality weaned by sows of Alphagène genetics? 	Québec, Canada
2018 – 2019 6 months	Research assistant in agricultural economics – INRAE SMART – European LIFT project <ul style="list-style-type: none"> ▪ How do agricultural supply chains influence the adoption of ecological practices on farm? - Pig sector in Brittany, France and olive oil sector in Crete, Greece 	Rennes, France Crete, Greece
2017 – 2018 6 months	Research Internship in animal nutrition – University UDESC <ul style="list-style-type: none"> ▪ Diet effects – balance energy/protein and supplementation of tannin – on the N efficiency by lambs and N2O emission 	Lages, Brazil

Teaching

Institut Agro Rennes – Angers

2023 – 2024	Public economics – common agricultural policy and environment (graduate level) - <i>lecturer</i>
2023 – 2024	Industrial organization - competition analysis (graduate level) - <i>lecturer</i>
2023 – 2024	Industrial organization - business strategy (graduate level) - <i>lecturer</i>
2023 – 2024	Master project supervision
2023 – 2024	Microeconomics (undergraduate level) - <i>lecturer</i>
2023 – 2024	Farm analysis (undergraduate level) - <i>teaching assistant</i>
2021 – 2024	Economic analysis of quality choices in the agri-food supply chain (graduate level) - <i>lecturer</i>
2020 – 2021	Financial analysis (undergraduate level) - <i>teaching assistant</i>

Université Bretagne Sud

2021 – 2023	Environmental economics (undergraduate level) - <i>lecturer</i>
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Publications

Refereed journal publications

Work conducted during my PhD

1. Lassalas M., Duvaléix S., Latruffe L. (2024) [The technical and economic effects of biodiversity standards on wheat production](#). *European Review of Agricultural Economics* p. 1-34.
2. Lassalas M., Guyomard H., Détang-Dessendre C., Chatellier V., Dupraz P. (2024) [The implementation of the new Common Agricultural Policy in France will not be environmentally ambitious](#). *Journal of Environmental Planning and Management*
3. Lassalas M., Plastina A., Lence S. (forthcoming) Does the Adoption of Environmental Contracts Affect Farms' Productivity and Efficiency? An Insight through the Adoption of Agri-Environmental Schemes (AES) and Organic Certification. *Revue Economique*.
4. Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. (2023) [L'accès à l'éco-régime français de la PAC par la voie de la certification environnementale](#). *Economie Rurale* (384), p. 61-78.

Work conducted during internships

5. Duvaléix S., Lassalas M., Latruffe L., Konstantidelli V., Tzouramani I. (2020) [Adopting Environmentally Friendly Farming Practices and the Role of Quality Labels and Producer Organisations: A Qualitative Analysis Based on Two European Case Studies](#). *Sustainability*, MDPI, 12 (24), 10457.
6. Nunes S.M., Bayer C., Lassalas M., Michelon G.M., Schaitz L.H., Biasolo R., Civiero M., Ribeiro-Filho H.M.N. (2021) [Effects of ground corn and Acacia mearnsii tannin extract supplementation on nitrogen excretion and nitrous oxide emissions from sheep](#). *Livestock Science*, 246, 104458.

Working papers

Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. (2022) [La voie de la certification environnementale d'accès à l'éco-régime français dans la PAC](#). Working Paper SMART (22-05), 26p.

Conferences and seminars

Bazoche P., Duvaleix S. Lassalas M. How can cooperatives promote environmental practices? A choice experiment to identify contracting strategies in the wine sector

2024	REECAP 6th Annual Congress	Córdoba, Spain
2024	Laboratoire d'Economie Appliquée de Grenoble (GAEL) Seminar	Grenoble, France
2024	98th Annual Agricultural Economics Society Conference	Edinburgh, UK

Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. The implementation of the new Common Agricultural Policy in France will not be environmentally ambitious

2023	17 ^{èmes} Journée de la Recherche en Sciences Sociales	Paris, France
2023	SPACE (International Livestock Show) - panel discussion "CAP, Green Deal, or the challenging balance between economy and environment."	Rennes, France
2023	XVII European Association of Agricultural Economists Congress	Rennes, France

Lassalas M., Plastina A., Lence S. Adoption of Environmental Contracts and Farms' Productivity: An Insight Through the Adoption of Agri-Environmental Schemes (AES) and Organic Certification

2023	XVII European Association of Agricultural Economists Congress	Rennes, France
2023	28 th European Association of Environmental and Resource Economics Congress	Limassol, Cyprus
2023	39 ^{ème} Journées Microéconomie Appliquée (JMA)	Strasbourg, France

Lassalas M., Chatellier V., Détang-Dessendre C., Dupraz P., Guyomard H. La voie de la certification environnementale d'accès à l'éco-régime français dans la PAC

2022	16 ^{èmes} Journée de la Recherche en Sciences Sociales	Clermont-Fd, France
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Lassalas M., Duvaleix S., Latruffe L. Stringency of environmental standards, yield, product quality and revenue: Evidence from French wheat production

2021	15 ^{èmes} Journée de la Recherche en Sciences Sociales	Toulouse, France
2021	31 st International Association of Agricultural Economists Congress	Online
2021	26 th European Association of Environmental and Resource Economics Congress	Online
2021	Swedish University of Agricultural Sciences - Department of economics Seminar	Online

Proceeding papers

Lassalas M., Duvaleix S., Latruffe L. (2020) [Comment les filières agricoles influencent-elles l'adoption de pratiques écologiques à l'échelle des exploitations ? Étude sur le secteur porcin](#). 52. Journées de la Recherche Porcine en France, Paris, France. 6 p.

PhD thesis

Lassalas M. (2023) [Impacts of environmental standards on farms](#).

Master thesis

Lassalas M. (2020) [Coordination horizontale et coordination verticale peuvent-elles favoriser la production de services environnementaux à l'échelle des exploitations agricoles ? : Revue de littérature et résultats préliminaires appliqués à la certification HVE](#). 70p.

Work in progress

“How can cooperatives promote environmental practices? A choice experiment to identify contracting strategies in the wine sector” with Bazoche P. and Duvaleix S.

“Do eco-schemes make the CAP greener?” with Norbert R., Guyomard H., Polman N., Pufahl A., Roel J., Runge T., Schreuder R., Sinabell F. and van Selm F.E.

“Can public policies achieve the dual objective of the Green Deal: expanding organic farming and raising the minimum environmental quality standard for conventional agriculture?” with Soler L.-G., Guyomard H. and Duvaleix S.

Participation to Research Program

2018 – 2022 **LIFT – Low-Input Farming and Territories** - *Integrating knowledge for improving ecosystem-based farming*. European Union’s Horizon 2020 project. (<https://www.lift-h2020.eu/>)

Professional service

2020 – 2023 Steering committee of the European label HRS4R (Human Resources Strategy for Researchers) – PhD representative

2023 Organization of a study tour for the XVII EAAE Congress

2020 – 2022 PhD students’ representative at the research unit's council

Awards and Scholarships

2020 – 2023 **PhD Scholarship**
Fondation Institut Agro Rennes-Angers

2022 **Fulbright Scholarship**
Scholarship to visit Iowa State University

2022 **Bretagne Region Scholarship**
Scholarship to visit Iowa State University

References

Sabine Duvaleix	INRAE, UMR SMART, Rennes, France	sabine.duvaleix@inrae.fr
Laure Latruffe	INRAE, BSE, Bordeaux, France	laure.latruffe@inrae.fr
Sergio Lence	Iowa State University, Ames, USA	shlence@iastate.edu

Personal details

Date of birth: September 29, 1996

Nationality: French

Languages: French (native), English (fluent), Portuguese (intermediate), Spanish (basic)

Software skills: Stata, R